

# Ribbon Enterprise Session Border Controllers Certified with Twilio Elastic SIP Trunks to Deliver Direct Routing for Microsoft Teams

March 1, 2021

Twilio's elastically scalable SIP Trunking and Ribbon's secure eSBCs work together seamlessly to instantly deliver Direct
Routing to Microsoft Teams customers

PLANO, Texas, March 1, 2021 /PRNewswire/ -- Ribbon Communications Inc. (Nasdaq: RBBN), a global provider of real time communications software and IP optical transport solutions to service providers, enterprises, and critical infrastructure sectors, today announced that key solutions from its market-leading Enterprise Session Border Controller (eSBC) portfolio has been certified with Twilio Elastic SIP Trunks to enable Microsoft Teams Direct Routing capabilities. The certification enables enterprises to select Microsoft Teams as their office phone system by leveraging Twilio's Elastic SIP Trunking service and Ribbon's eSBCs.



<u>Direct Routing</u> enables Microsoft Teams customers to select their preferred communications service provider to make and receive calls via the Teams desktop or mobile client. Ribbon's Microsoft-certified SBCs enable organizations to securely connect their Twilio Elastic SIP Trunks to Microsoft Teams and gracefully migrate their legacy phone systems. With more than a decade of certified interoperability with Microsoft collaboration solutions, Ribbon's built-in Easy Configuration Wizard makes deployment with Twilio Elastic SIP Trunks, Teams and most popular PBXs, "point-and-click" easy. Twilio's SIP Trunking solutions are already widely deployed and trusted by more than 50,000 businesses worldwide.

"The certification of our eSBCs with Twilio's Elastic SIP Trunks gives Microsoft customers a very powerful solution for secure SIP Trunking for Direct Routing," said Steven Bruny, EVP Sales, Americas Region for Ribbon. "Enterprises can now combine Twilio's well-known ease of purchase and deployment with Ribbon eSBCs' market-leading interoperability and security capabilities."

Bruny added, "Ribbon eSBCs can be rapidly deployed in popular cloud platforms like AWS or the Azure Marketplace as well as locally on virtualized software and traditional hardware appliances. Our eSBCs also include support for Local Media Optimization to enhance bandwidth utilization as well Microsoft Survivable Branch Appliance (SBA) services to preserve calling capabilities if the Microsoft 365 cloud is unreachable."

"Our joint solution with Ribbon is an example of Twilio's commitment to bring out-of-the-box offerings to customers," said Annie Benitez Pelaez, General Manager, Twilio Elastic SIP Trunking. "Working together, we enable customers to quickly and easily deploy Microsoft Teams Direct Routing in 100 countries. The ease of deployment inherent in Ribbon's eSBCs combined with Twilio's on-demand global SIP Trunk provisioning are perfect complements for enterprise communications managers who want hassle-free solutions."

The Ribbon certified eSBCs include the SBC <u>Software Edition (SWe) Lite</u>, <u>SBC 1000</u> and <u>SBC 2000</u> products. The SBC SWe Lite delivers advanced security services for SIP Trunking, Direct Routing and cloud unified communications (UC) services either from the Microsoft Azure Marketplace, AWS, or popular Virtual Machine platforms. Ribbon's SBC 1000 and 2000 are purpose-built security appliances that includes the same software as the SBC SWe Lite. Ribbon SBCs and Twilio Elastic SIP Trunks can also be deployed with hundreds of popular IP-PBXs and cloud-based UC services.

# Key Takeaways:

- Ribbon's market-leading eSBCs have been certified with Twilio's Elastic SIP Trunking service to deliver advanced interoperability and security capabilities to Microsoft Teams Direct Routing customers.
- Ribbon has one of the most extensive portfolios of Microsoft-certified eSBCs on the market and Twilio is globally recognized for its scalable, easy-to-deploy SIP Trunks.
- The certification enables Ribbon and Twilio to provide Teams customers with convenient access to carrier-grade Direct Routing capabilities, simplifying their migration to Teams Phone System.
- The certified Ribbon products include multiple cloud deployment options and support for Local Media Optimization to enhance bandwidth utilization as well as Microsoft Survivable Branch Appliance (SBA) services to preserve calling capabilities if the Microsoft 365 cloud is unreachable.
- Learn more about Ribbon eSBCs and Twilio Elastic SIP Trunking service by visiting Ribbon's solutions showcase at the

## Microsoft Ignite virtual event, taking place March 2-4.

#### **About Ribbon**

Ribbon Communications (Nasdaq: RBBN) delivers global communications software and packet and optical network solutions to service providers, enterprises and critical infrastructure sectors. We engage deeply with our customers, helping them modernize their networks for improved competitive positioning and business outcomes in today's smart, always-on and data-hungry world. Our innovative, end-to-end solutions portfolio delivers unparalleled scale, performance, and agility, including core to edge IP solutions, cloud-native offers, leading-edge software security and analytics tools, as well as 5G-ready packet and optical networking solutions acquired via our recent merger with ECI Telecom. To learn more about Ribbon visit rbbn.com.

### Important Information Regarding Forward-Looking Statements

The information in this release contains forward-looking statements regarding future events that involve risks and uncertainties. All statements other than statements of historical facts contained in this release, including those regarding the expected benefits from use of Ribbon Communication's products, are forward-looking statements. The actual results of Ribbon Communications may differ materially from those contemplated by the forward-looking statements. For further information regarding risks and uncertainties associated with Ribbon Communications' business, please refer to the "Risk Factors" section of Ribbon Communications' most recent annual or quarterly report filed with the SEC. Any forward-looking statements represent Ribbon Communications' views only as of the date on which such statement is made and should not be relied upon as representing Ribbon Communications' views as of any subsequent date. While Ribbon Communications may elect to update forward-looking statements at some point, Ribbon Communications specifically disclaims any obligation to do so.

#### **Investor Relations**

Tom Berry +1 (978) 614-8050 tom.berry@rbbn.com

#### **North American Press**

Dennis Watson +1 (214) 695-2224 dwatson@rbbn.com

#### **APAC, CALA & EMEA Press**

Catherine Berthier +1 (646) 741-1974 cberthier@rbbn.com

#### **Analyst Relations**

Michael Cooper +1 (708) 212-6922 mcooper@rbbn.com

Usew original content to download multimedia: <a href="http://www.prnewswire.com/news-releases/ribbon-enterprise-session-border-controllers-certified-with-twilio-elastic-sip-trunks-to-deliver-direct-routing-for-microsoft-teams-301236353.html">http://www.prnewswire.com/news-releases/ribbon-enterprise-session-border-controllers-certified-with-twilio-elastic-sip-trunks-to-deliver-direct-routing-for-microsoft-teams-301236353.html</a>

SOURCE Ribbon Communications Inc.