



Ribbon and Synnex Expand Reseller Partnership Into the Caribbean and Latin America

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Expands availability of Ribbon's UC&C-enabling Edge solutions in CALA market

WESTFORD, Mass., Jan. 11, 2021 /PRNewswire/ -- [Ribbon Communications Inc.](#) (Nasdaq: RBBN), a global provider of real time communications software and network solutions to service providers, enterprises, and critical infrastructure sectors, today announced that it is expanding its relationship with [Synnex](#) (NYSE: SNX), a Fortune 200 corporation and a leading provider of a comprehensive range of distribution, logistics and integration services for the technology industry to a wide range of enterprises, into the Caribbean and Latin America (CALA).



"We're proud to work with Ribbon and leverage their market leadership with our resellers," said Otavio Lazarini, SVP, Latin America from Synnex. "Ribbon's Unified Communications and Collaboration-enabling Edge solutions and relationship with Microsoft will help us deliver additional value to our CALA partner base and grow market share."

Synnex is reselling Ribbon's Cloud and Edge portfolio of products, designed to meet the demanding needs of service providers and enterprises looking to deploy Unified Communications and Collaboration with a high degree of security and quality. In addition to its Microsoft-certified SBCs, the product portfolio includes analytics, media gateways, policy and routing capabilities and an advanced application server platform.

"Working with Synnex in the CALA region will enable us to reach more customers with our unique value proposition," said Julio Villafañe, Ribbon's Vice President of Sales for the Caribbean and Latin America.. "We know from our experience together in North America that Synnex brings tremendous technical expertise and deep relationships to the table. We're delighted to work with them and augment the availability of our market-leading solutions into this important region."

About SYNnex

SYNNEX Corporation (NYSE: SNX) is a Fortune 200 corporation and a leading provider of a comprehensive range of distribution, logistics and integration services for the technology industry to a wide range of enterprises. SYNnex distributes a broad range of information technology solutions, and also provides systems design and integration services. Founded in 1980, SYNnex Corporation operates in numerous countries throughout North and South America, Asia-Pacific and Europe. Additional information about SYNnex may be found online at synnex.com.

About Ribbon

Ribbon Communications (Nasdaq: RBBN) delivers global communications software and packet and optical network solutions to service providers, enterprises and critical infrastructure sectors. We engage deeply with our customers, helping them modernize their networks for improved competitive positioning and business outcomes in today's smart, always-on and data-hungry world. Our innovative, end-to-end solutions portfolio delivers unparalleled scale, performance, and agility, including core to edge IP solutions, cloud-native offers, leading-edge software security and analytics tools, as well as 5G-ready packet and optical networking solutions acquired via our recent merger with ECI Telecom. To learn more about Ribbon visit rbbn.com.

Important Information Regarding Forward-Looking Statements

The information in this release contains forward-looking statements regarding future events that involve risks and uncertainties. All statements other than statements of historical facts contained in this release, including those regarding market expansion, are forward-looking statements. The actual results of Ribbon Communications may differ materially from those contemplated by the forward-looking statements. For further information regarding risks and uncertainties associated with Ribbon Communications' business, please refer to the "Risk Factors" section of Ribbon Communications' most recent annual or quarterly report filed with the SEC. Any forward-looking statements represent Ribbon Communications' views only as of the date on which such statement is made and should not be relied upon as representing Ribbon Communications' views as of any subsequent date. While Ribbon Communications may elect to update forward-looking statements at some point, Ribbon Communications specifically disclaims any obligation to do so.

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