



## Ribbon's Intelligent Edge Solutions Certified for Microsoft Teams Direct Routing Voice Calling Capabilities

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*Newly certified solutions allow service providers to deploy powerful Intelligent Edge devices that improve the Microsoft Teams collaboration experience by adding voice calling capabilities*

WESTFORD, Mass., March 18, 2020 /PRNewswire/ -- [Ribbon Communications Inc.](#) (Nasdaq: RBBN), a global software leader in secure and intelligent cloud communications solutions, today announced that its market-leading Intelligent Edge multi-service business gateways (MSBGs), which include the [EdgeMarc 2900](#), [4800](#), [6000](#) and [7000](#) series, have all been certified for Direct Routing for Microsoft Teams.



Microsoft Teams is a popular unified communications and collaboration (UC&C) platform that combines workplace collaboration capabilities, such as chat, video meetings and application integration. Ribbon is among only a select number of vendors whose [SBCs are officially certified for Microsoft Phone System Direct Routing](#), a service that connects Public Switched Telephone Network (PSTN) or legacy networks and endpoints to voice calling in Microsoft Teams to integrate voice services and enhance security. Ribbon's Microsoft certified SBCs are deployed in service provider networks around the world, including Pure IP, an international communications provider.

"We are already leveraging the capabilities of Ribbon's SBCs within our Microsoft Teams Direct Routing and SD-WAN service offering and now we are in the process of deploying their EdgeMarc devices at various customer sites. The timing of their latest certification could not be more ideal," said Gary Forrest, Chief Executive Officer of Pure IP. "Not only does it allow us to enhance our Direct Routing and SD-WAN offering, but more importantly as more of our enterprise customers migrate to Microsoft Teams, they can feel comfortable that they are getting a market-proven, fully certified Direct Routing solution that provides optimal calling performance and enhanced service assurance."

"We have one of the most extensive portfolios of Microsoft-certified solutions for Direct Routing on the market – this latest certification of the EdgeMarc portfolio extends that differentiation," said Tony Scarfo, EVP, Products, R&D, Support and Supply Chain for Ribbon. "In addition to enhancing the quality of calls passed through our EdgeMarc devices, our SD-WAN capabilities deliver a number of benefits to our customers, including WAN failover, application traffic prioritization and bandwidth aggregation, and the ability to use zero-touch provisioning to deploy devices at remote locations without the need for experts to be present."

With Ribbon's newly certified SD-WAN enabled EdgeMarc devices, communications service providers (CSPs) can provide service assurance for Microsoft Teams customers. The EdgeMarc 2900 series devices are ideally suited for hosted PBX applications that require Power over Ethernet (PoE) functionality to power IP endpoints. In addition, EdgeMarc 2900 series devices enable service providers to easily support locations with less than 12 phones with a single device.

Ribbon's EdgeMarc 4800 series devices are optimized to support demanding enterprises communications needs, providing one Gigabit Per Second (GBPS) symmetric WAN connections with up to 500 concurrent calls.

The EdgeMarc 6000 series devices act as flexible demarcation and control points and service insertion devices with physical telephony ports with the power to run multiple virtual network functions (VNFs). Specifically designed for UC offerings, these network devices can connect to a variety of digital and analog legacy systems.

The EdgeMarc 7000 series is designed for the high-performance applications of mid-sized and large enterprises.

### Key Takeaways:

- Ribbon Intelligent Edge SD-WAN devices, including the EdgeMarc 2900, 4800, 6000 and 7000 series, have all been certified for Microsoft Teams Phone System Direct Routing.
- Direct Routing delivers calling capabilities from legacy endpoints to Microsoft's rapidly growing UC&C platform and Ribbon is one of only a select number of vendors whose SBCs have been certified to deliver these unique capabilities.
- Now service providers such as Pure IP can also leverage Ribbon's Microsoft certified Intelligent Edge devices for industry-

leading voice quality and service assurance as part of their SD-WAN enhanced Direct Routing offerings.

- The newly certified SBCs are the latest Ribbon solutions to be certified for Microsoft Phone System Direct Routing.
- Ribbon's EdgeMarc devices are designed to meet the business communications needs of organizations of all sizes that are migrating to Microsoft Teams, ranging from small businesses to large enterprises.

#### **About Ribbon**

Ribbon Communications (Nasdaq: RBBN) delivers global communications software and network solutions to service providers, enterprises, and critical infrastructure sectors. We engage deeply with our customers, helping them modernize their networks for improved competitive positioning and business outcomes in today's smart, always-on and data-hungry world. Our innovative, end-to-end solutions portfolio delivers unparalleled scale, performance, agility and automation and includes optical and packet networking, core to edge IP solutions, UCaaS/ CPaaS cloud offers, and leading-edge software security and analytics tools. To learn more, visit [rbbn.com](http://rbbn.com).

#### **Important Information Regarding Forward-Looking Statements**

The information in this release contains forward-looking statements regarding future events that involve risks and uncertainties, including statements regarding delivering certain benefits and value to customers. All statements other than statements of historical facts contained in this release are forward-looking statements. The actual results of Ribbon Communications may differ materially from those contemplated by the forward-looking statements. For further information regarding risks and uncertainties associated with Ribbon Communications' business, please refer to the "Risk Factors" section of Ribbon Communications' most recent annual or quarterly report filed with the SEC. Any forward-looking statements represent Ribbon Communications' views only as of the date on which such statement is made and should not be relied upon as representing Ribbon Communications' views as of any subsequent date. While Ribbon Communications may elect to update forward-looking statements at some point, Ribbon Communications specifically disclaims any obligation to do so.

#### **Investor Relations**

Monica Gould  
+1 (212) 871-3927  
[IR@rbbn.com](mailto:IR@rbbn.com)

#### **North American Press**

Dennis Watson  
+1 (214) 695-2224  
[dwatson@rbbn.com](mailto:dwatson@rbbn.com)

#### **APAC, CALA & EMEA Press**

Catherine Berthier  
+1 (646) 741-1974  
[cberthier@rbbn.com](mailto:cberthier@rbbn.com)

#### **Analyst Relations**

Michael Cooper  
+1 (708) 383-3387  
[mcooper@rbbn.com](mailto:mcooper@rbbn.com)

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